



For Immediate Release

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**Missouri Ranks Among Top 20 States in the Nation by “Insourcing” Jobs
- Nearly 50 Percent of Insourcing Jobs are in Manufacturing -**

Washington, DC — December 14, 2005 — With 87,200 Missourians working for U.S. subsidiaries of companies headquartered abroad, Missouri ranks 20th in the nation in terms of the total number of insourcing jobs. The Organization for International Investment (OFII) today released new Commerce Department statistics, which show that insourcing jobs continue to be an integral part of the U.S. economy.

At the very highest levels of government, jobs supported by the U.S. operations of companies based abroad are being recognized. In a recent speech, President Bush specifically touted how insourcing jobs in America provide “good, steady work.” With insourcing-supported employment accounting for nearly 1 of every 25 jobs, workers in Missouri can attest to the importance of these jobs.

“The quality of the Missouri workforce continues to attract insourcing companies. We believe that a quality workforce is *the* key factor in attracting international investment to the state,” said Todd Malan, President and CEO of the Organization for International Investment, a Washington, DC-based business group representing U.S. subsidiaries of companies based abroad. “U.S. subsidiaries insource jobs to every state in the country, supporting a total of almost 5.3 million American jobs and a \$318 billion annual payroll.”

Missouri Insourcing Job Facts

- Missouri ranks 20th in the nation in terms of the number of workers employed by U.S. subsidiaries, with a total of 87,200 jobs or 3.8 percent of total workforce;
- Insourcing jobs in Missouri grew by 13,200 over five years, an increase of 18 percent;
- 46 percent of the insourcing jobs in Missouri are in the manufacturing sector, for a total of 39,800 employees; and,
- Insourcing companies in Missouri include: ABB Inc., BASF Corporation, Boehringer Ingelheim Vetmedica, DaimlerChrysler, Fortis, Inc., GKN Aerospace Services, Nestlé USA, Inc., Reed Elsevier, Reuters America, Saint-Gobain Corporation, Tomkins Industries, Toyota Motor North America, and Unilever United States, Inc.

For all state specific information on “insourcing” and the overall economic impact of U.S. subsidiaries of foreign companies, go to www.ofii.org.

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