

For Immediate Release

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### **California Ranks 1<sup>st</sup> in the Nation for “Insourcing” Jobs**

**Washington, DC — December 14, 2005** — With 561,000 Californians working for U.S. subsidiaries of companies headquartered abroad, California ranks 1<sup>st</sup> in the nation in terms of the total number of insourcing jobs. The Organization for International Investment (OFII) today released new Commerce Department statistics, which show that insourcing jobs continue to be an integral part of the U.S. economy.

At the very highest levels of government, jobs supported by the U.S. operations of companies based abroad are being recognized. In a recent speech, President Bush specifically touted how insourcing jobs in America provide “good, steady work.” Over one-half million Californians can attest to the importance of these jobs.

“The quality of the California workforce continues to attract insourcing companies. We believe that a quality workforce is *the* key factor in attracting international investment to the state,” said Todd Malan, President and CEO of the Organization for International Investment, a Washington, DC-based business group representing U.S. subsidiaries of companies based abroad. “U.S. subsidiaries insource jobs to every state in the country, supporting a total of almost 5.3 million American jobs and a \$318 billion annual payroll.”

#### **California Insourcing Job Facts**

- California ranks 1<sup>st</sup> in the nation in terms of the number of workers employed by U.S. subsidiaries, with a total of 561,000 jobs – 4.5 percent of total workforce;
- Insourcing jobs in California grew by 74,000 over five years, an increase of 15 percent;
- 24 percent of the insourcing jobs in California are in the manufacturing sector, for a total of 134,800 employees; and,
- Insourcing companies in California include: ABB Inc., Alcon Inc., Honda, BAE Systems North America, GKN Aerospace Services, Hitachi Chemical Co., Hyundai-Kia, Matsushita Electric Corporation, Nestlé USA, Inc., Reed Elsevier, Roche Consulting, Saint-Gobain Corporation, Siemens Corporation, Sodexo Inc., Sony Electronics, Thales Inc., Toyota Motor Sales, USA, Inc., Unilever United States, Inc., Vodafone Americas Inc. and Zurich North America.

For all state specific information on “insourcing” and the overall economic impact of U.S. subsidiaries of foreign companies, go to [www.ofii.org](http://www.ofii.org).

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