



Press Contact:
Nancy McLernon
Office: 202.659.1903
Cell: 703.593.1283
nmclernon@ofii.org

For Immediate Release

Pennsylvania Ranks 4th in Nation for “Insourced” Jobs

Washington, DC — September 25, 2007 — With 233,200 Pennsylvanians working for U.S. subsidiaries of companies headquartered abroad, Pennsylvania ranks 4th in the nation in terms of the total number of “insourced” jobs. The Organization for International Investment (OFII) today released new Commerce Department statistics, which show that insourced jobs continue to be an integral part of the U.S. economy.

“Foreign-based companies have paid the Pennsylvania workforce a huge compliment by choosing to employ hundreds of thousands of workers in the state,” said Todd Malan, President and CEO of the Organization for International Investment, a Washington, DC-based business group representing U.S. subsidiaries of companies based abroad. “U.S. subsidiaries insource jobs to every state in the country, supporting a total of 5.1 million American jobs and a \$336 billion annual payroll,” Malan stated.

Pennsylvania “Insourcing” Job Facts

- Pennsylvania ranks 4th in the nation in terms of the number of workers employed by U.S. subsidiaries of foreign firms, with a total of 233,200 – providing the livelihood for more than 4 percent of Pennsylvania’s private-sector workforce;
- Overall, almost 35 percent of the insourced jobs in Pennsylvania are in the manufacturing sector, totaling 78,700 employees;
- Insourcing companies in Pennsylvania include: ACE Group, Bayer Corporation, Bridgestone Americas Holding Group, Inc., GlaxoSmithKline, HSBC Bank, Huhtamaki, Reed Elsevier, Sanofi-Aventis, Voith Paper Inc., XL Capital Group, Zausner Foods Corp. and Zurich North America.

Visit www.ofii.org for state specific information on “insourcing” and the overall economic impact of U.S. subsidiaries of foreign companies.

#